



Announcing our expanded partnership with Thermo Fisher Scientific

MassBio and Thermo Fisher Scientific are proud to offer MassBio members and New England *Edge* affiliates exclusive access to premier customer service and industry-leading laboratory equipment, chemicals, and supplies at competitive discounts.

Through this expanded partnership, Thermo Fisher Scientific will provide:

- An average of 40% in savings on lab supplies and related equipment
- No additional cost for standard delivery or associated fees; including "white-glove-delivery" equipment, saving members the time and resources that go into assembling equipment
- A 2.25% annual member rebate incentive based on the total spend on Thermo Fisher Scientific products
- An additional 1% rebate incentive on diverse supplier spend when purchasing supplies and services through the Fisher Scientific distribution channel
- An additional 3% rebate when purchasing personal protective equipment (PPE) through the Fisher Scientific distribution channel
- Customizable and member-specific "Hot List" pricing for frequently ordered products
- Proactive account management and a dedicated sales and management team for all MassBio members and New England *Edge* affiliates

Contact <u>Steve Powell</u>, Director of Business Development at MassBio to take advantage of these benefits today!